



**Position Description**  
**Director of RTO Affairs**  
**Organization of PJM States, Inc. (OPSI)**

**Position Overview**

The Director of RTO Affairs will work under the guidance of the Executive Director to engage with PJM and Stakeholders within the PJM Stakeholder Process. The Director will provide Commission Staff with education and advice to promote effective, collective advocacy as directed by the OPSI Board. The Director will also assist with member education and information exchange to ensure OPSI's strategy is responsive to the needs of its member commissions.

The Director will also support the Executive Director and Director of Legal and Regulatory Affairs in providing education to OPSI members at both an introductory level and at the depth necessary to support OPSI's strategic priorities.

**Duties and Responsibilities**

- Maintain relationships with OPSI's members and facilitate their participation in PJM and OPSI conversations.
- Serve as an OPSI representative, along with the Executive Director, in select PJM stakeholder meetings, with a focus on proactive engagement and advocacy related to PJM markets and other topics as assigned
- Track and analyze specific PJM market issues, including follow-up with PJM staff, the Independent Market Monitor, and other stakeholders.
- Draft meeting summaries, position papers, and other documents for OPSI staff and member commissions.
- Lead the development of potential OPSI positions, with the guidance of the Executive Director and OPSI Board of Directors
- Provide education, advice, and advocacy options to the OPSI Board of Directors, OPSI staff, and commission staff.
- Support the Director of Legal and Regulatory Affairs during the development of FERC filings.

**Reporting Relationship**

Reports directly to the Executive Director.

**Required Abilities and Key Attributes**

- Deep knowledge of functions and responsibilities of PJM and other RTOs, with a preference for markets expertise
- Exceptional public speaking skills, with the ability to communicate complex technical or regulatory positions clearly and persuasively.

- Strong interpersonal skills and the ability to build effective working relationships with a diverse set of stakeholders
- Ability to work independently and manage multiple complex workstreams simultaneously.

### **Travel Expectations**

- Frequent travel to the PJM CTC expected.
- Regular travel to OPSI's Spring and Fall meeting, three NARUC meetings annually, and PJM's Annual Meeting expected.
- Other travel may be necessary to support OPSI's members.

### **Education and Experience**

- Bachelor's degree required. An advanced degree in economics, law, engineering, or a related field is preferred.
- Minimum of 4 years of experience in public utility regulation, with a focus on wholesale markets issues preferred.

### **Other Information**

- Location is negotiable, but should be within the PJM footprint.
- Salary is negotiable based on experience
- Health, dental, and 401(k) plan and contribution match provided
- Fifteen days paid vacation and 12 days sick/personal leave per year

### **Application Process and Key Dates**

- Please send a resume, cover letter, and representative work product to Ben Sloan, OPSI's Executive Director, at [ben@opsi.us](mailto:ben@opsi.us).
- Questions about the application process should also be directed to Ben Sloan.
- Initial phone interviews may be scheduled before an in-person interview
- Selected candidates will be asked to provide a brief presentation, and details will be provided prior to the interview date
- OPSI will reimburse reasonable travel costs for selected candidates.
- Applications must be received by April 22, 2026
- Targeted start date is June 2026.