POSITION ANNOUNCEMENT

EXECUTIVE DIRECTOR

Organization of PJM States, Inc. ("OPSI")

www.opsi.us

Position Overview

The Executive Director is responsible for all programs, activities, and functions of OPSI on an ongoing basis. In managing the organization, the executive director must:

(1) Serve as the chief OPSI spokesperson and advocate.

(2) Liaison between OPSI members and PJM Interconnection, LLC ("PJM").

(3) Liaison between OPSI members and the Federal Energy Regulatory Commission ("FERC").

(4) Liaison between OPSI members and other entities, such as state and federal energy offices, generation resource owners, transmission owners, etc.

(5) Report to OPSI members through the OPSI Board President and Board of Directors.

(6) Disseminate timely information to allow OPSI members to develop an understanding of and positions on highly technical PJM issues.

(7) Manage the day-to-day administrative tasks of the organization.

(8) Manage the ongoing activities of the OPSI Standing Staff Committee.

(9) Organize biannual OPSI meetings for OPSI members and interested stakeholders.

Education

A minimum level of graduate degree or higher in an appropriate field (i.e., economics, public policy, public administration, engineering, law) is required.

Experience

(1) A minimum of five (5) years of experience on energy issues in a state utility regulatory commission, state consumer advocate's office, or comparable entity.

(2) Substantive knowledge of the federal energy regulatory environment.

(3) Substantive knowledge of state energy regulatory environments, including OPSI member states.

(4) Substantive knowledge of the electric industry, including wholesale market and transmission issues, PJM, and PJM's stakeholder process.

(5) Experience working with diverse stakeholder groups.

(6) Experience working with an organization's Board of Directors.

Abilities and Attributes

(1) Excellent strategic planning skills.

(2) Excellent organizational, interpersonal, and verbal communication skills.

(3) Key ability to track, synthesize, and disseminate large volumes of highly technical information.

Duties and Responsibilities

(1) Represent the interests of OPSI members in regional utility and regulatory matters.

(2) Ensure OPSI's effectiveness in executing its activities and priorities.

(3) Liaison with FERC, PJM, PJM committees and stakeholders, and other organizations to provide OPSI's timely input on wholesale electric, gas, and other related PJM issues.

(4) Coordinate activities of OPSI member and non-member entities as needed on wholesale electric, gas, and other related PJM issues such as the Independent State Agencies Committee ("ISAC") and the PJM Area Relevant State Entities Committee ("PARSEC").

(5) Direct and manage the work of OPSI staff.

(6) Coordinate the ongoing work of OPSI's Standing Staff Committee.

(7) Coordinate other OPSI committees and workgroups as directed by the OPSI President and Board of Directors.

(8) Conduct personnel and administrative functions of the organization.

(9) Prepare annual budgets for approval by the OPSI Board of Directors and for presentation to the PJM Finance Committee.

(10) Maintain the financial records of OPSI, including accounts of receipts and expenditures.

(11) Coordinate annual tax requirements and a biennial audit by an independent accounting firm(s).

(12) Plan and facilitate biannual OPSI meetings for OPSI members and interested stakeholders (typically a spring strategy meeting and fall annual meeting).

(13) Direct the work of consultants and attorneys retained by OPSI.

(14) Maintain and promote efficient use of the OPSI website.

(15) Provide OPSI members with regular information and analysis of developments affecting wholesale markets and transmission in PJM and in other regions as appropriate.

(16) Other duties as assigned by the OPSI President and Board of Directors.

Salary and Benefits

- Salary commensurate with experience.
- Health, dental benefits, 401(k) plan and contribution match provided.
- Fifteen days paid vacation and 12 days sick/personal leave per year (prorated for each month from start date).

Application Process and Key Dates

- Please send a letter of application and resume to the attention of Dennis Deters, OPSI President and email as PDF file(s) **only** to Dennis Deters c/o Brionna Pinto at brionna.pinto@puco.ohio.gov.
- Questions about the application process should be directed to the incumbent Executive Director at greg@opsi.us.
- **Interviews of candidates will be held in-person on TBD** (hotel to be determined).
- Selected candidates will be asked to make a brief presentation on electricity issues during the interview (details to be provided prior to the interview date).
- **No telephone interview requests will be scheduled.**
- OPSI will reimburse reasonable travel costs for selected candidates.
- **Applications must be received by February 6, 2026**
- Targeted start date is March 2026.